

Report



# beaz 2017



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Beaz is a public society belonging to the Provincial Council of Bizkaia, whose main purpose is to support companies and entrepreneurs to create new projects, innovate and internationalise.

Beaz is dependent on the Department of Economic and Territorial Development, with whom it shares the objectives of contributing to the growth of economic activity and the creation of qualified employment in Bizkaia.

To reach these goals, Beaz manages the aid programmes of the Department of Economic and Territorial Development, and has also a range of services to consolidate innovative projects, and a wide incubation offer. A team of 44 people works to offer these support services to businesses and entrepreneurs of Bizkaia.







## Aid management

BEAZ, as a collaborating company of the Provincial Council of Bizkaia, is involved in the definition, assessment, decision and programme management that the Department of Economic and Territorial Development offers entrepreneurs and companies of Bizkaia.



## Managed programmes

- Creation of new Innovative Companies // Ekintzaile
- 2i Programme for the Promotion of Innovation and Advanced Investment
- 3i Programme for Comprehensive Support of Innovation, Internationalisation and Investment
- Internationalisation Programme
- Crafts
- Bizkaia Creativa
- Entrepreneurship and Social Innovation

Managed programmes: 7

Funds awarded in the managed programmes: € 16 313 293

Projects presented: 766

Approved projects: 466

The following data table shows the impact of cross-subsidies for business creation, innovation and internationalisation:

Area	Approved projects	Expected generation of employment to 3 years	Expected billing to 3 years
Entrepreneurship	109	693	€ 99 799 947,10
Innovation 2i	166	385	€ 171 200 249,19
Internationalisation	71	94	€ 35 555 427,69
3i	15	66	€ 29 895 831,54

Note: the impact of the sectorial programmes (Bizkaia Creativa, Crafts and Entrepreneurship, and Social Innovation) is detailed in a following section.







## Services

Beaz proposes several services that intend to reinforce critical aspects in the creation, growth, and consolidation process of businesses.



## Fiscal rating reports

In 2017, BEAZ issues for the fifth consecutive year, fiscal reports for corporation tax deductions on technological innovation. This service is the result of the collaboration agreement signed between the Department of Treasury and Finance of the Provincial Council of Bizkaia, and Beaz. This year, the number of reports issued, as well as the deductions applied, has clearly increased.

Number of reports: 169
Number of companies: 133
Provisional amount of the deduction applied: € 1 525 020,18

Beaz has also started issuing fiscal rating reports in 2017, under cover of article 64 bis of the corporation tax. Tax incentives for research,

## Intra-entrepreneurship

In 2015, the Department of Economic Development and Competitiveness of the Basque Government launches the initiative to promote intra-entrepreneurship, with the collaboration of the three Provincial Councils and the Basque BICs, Beaz among them. Its objective is to support the setting-up of new businesses from the organisations; the Initiative includes communication, networking, training and business support activities. The 3rd edition has taken place in 2017.

development and technological innovation projects are financial resources to be taken into account. A very interesting choice for those who are about to start a R&D&I project, and require financial support, but also for reference companies that aim to improve the technological level of their suppliers. Another way of promoting business innovation in Bizkaia, based on the Corporate Tax deductions, whose essential component is the collaboration between two companies: one that develops a new project and another one that finances it.; and among them Beaz, authorised by the Provincial Department of Treasury and Finance to issue the necessary fiscal report. We issue binding and free reports.

Number of reports: 17
Number of companies: 14
Provisional amount of the deduction applied: € 1 989 603,87

Collaboration with 13 driving force companies of Bizkaia: Airlan, Arteche, Batz, Cikautxo, Euskaltel, Gestamp, ITP, Maier, Petronor, Grupo Urbegi, Tecuni, Velatia and Vicinay Cadenas.
Collaboration with intermediate agents to spread the news of the initiative.
24 companies have taken part in the Lehiabide and Barnekintzaile programmes
The intra-entrepreneurship projects supported in Bizkaia are expected to create 174 jobs and a € 45 473 000 turnover.



## Open Innovation Dynamics

In order to identify collaborative projects and promote the relationship between reference companies, SMEs and startups, during 2017 different open innovation dynamics have been developed.

**Bizkaia Open Future.** Collaboration Project between the Provincial Council of Bizkaia and Telefónica that intends to contribute in the transition of the companies of Bizkaia towards 4.0 industry. During 2017 open innovation dynamics have been specially promoted. In this sense, 5 Biscayan reference companies have proposed different challenges that have received 155 proposals to solve them, from 74 startups, 48 SMEs, 7 universities and technology centres and 26 entrepreneurs. 65 of them from Euskadi, 40 from the State, and 50 international ones.

**BIND 4.0.** Public-private acceleration programme to strengthen the industrial entrepreneurial Basque ecosystem. Promoted by the Basque Government, Beaz takes part as BIC Bizkaia, being responsible of the startups that come to the incubator to take part in the programme from outside the territory. 2017 has been the second edition; 14 Biscayan driving force companies have taken part in it, and have shared their needs with over 300 international startups. At this moment there are 26 collaboration projects already defined.



**Day One 2017 Pierre Fabre Conference.** The Institut de Recherche Pierre Fabre and the Pôle de Compétitivité Cancer-Bio-Santé from Toulouse, launched the open innovation initiative they promote to support projects from the bio-pharmaceutical and health sectors. In 2017, 30 projects were shortlisted in Europe, 11 of them managed by Basque companies.

**131 Edition of the European Study Group with Industry.** Event recognised worldwide as a method to transfer knowledge between mathematics and industry. In 2017, it takes place in Euskadi for the first time, organised by BCAM with the collaboration of Beaz. Several researchers work with Basque companies for a week, proposing solutions to their daily challenges based on applied mathematics.



**Innovation with Iberdrola suppliers.** Iberdrola launches, with the collaboration of Beaz, a programme to accelerate the development of new products and services promoting innovation in Bizkaia together with its suppliers. An initiative that is based on the tax deductions for innovation included in the regional rule 11/2013 of corporate tax. Four projects of Bizkaia are already benefiting from this agreement.

**Biz Open.** Open Innovation programme that aims to connect reference companies of Bizkaia with the innovation ecosystem through a technological challenge. Launched in 2017 with the participation of RETAbet.es and the collaboration of Beaz, 14 startups take part in the first call.



**“ideak pil-pilean”.** Workshops. Beaz organises within Bilbao Bizkaia D Week 2017, workshops that bring together companies from the gastronomic sector with creative professionals in a challenge; 23 creative companies take part in the first edition.



Number of companies that have shared their challenges in open innovation dynamics: 29

Number of startups and SMEs that have proposed solutions: over 500

## Telematic constitution of LLC

Fourth year of activity and consolidation of the Telematic Constitution service, with an increase of 50% of the applications. In addition to the processing, information services and advice to entrepreneurial projects are also provided.

Information and advice: 49 companies
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Constituted LLC: 29
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## Acceleration

Fourth year of the Acceleration service. The positive balance of the projects accelerated in previous years, has made Beaz consider expanding the service during 2017 to other organisations with projects with high growth potential.

11 companies accelerated
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Average growth in turnover to 1-2 years, 60%
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Average growth of employment to 1-2 years, 26%
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## Financing-Aid map

In order to get a higher co-financing for projects promoted by SMEs, the Financing-Aid Map service organises meetings with experts from CDTI, ENISA, ICEX, Seed Capital Bizkaia and the SPRI Group. In 2017, the funding services offered by the different public bodies have been presented in a single conference; a decision unanimously valued by companies as very positive.

Invited organisations: 4
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Attendees: 77 companies
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Bilateral meetings between supporting organisations and companies: 53
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## EEN Network

As member of the Basque Node of the EEN Network, Beaz organises, co-organises and participates in several events to promote international cooperation of SMEs; it advises and looks for partners interested in collaborating with European counterparts, and carries out an extensive communication plan of the services offered by the network, as well as different ways of funding through European programmes.

Local/regional events co-organised: 6

Participants in local/regional events: 82 companies of Bizkaia

Management of expressions of interest: 34 from 12 companies

Newsletters for companies about events and company profiles: 310

Informazio-buletinak enpresentzat, ekitaldi eta enpresa-profilez: 310

Buletinak jasotzen dituzten enpresak: 106 enpresa



## BEAZ spaces

The number of events organised in the spaces that Beaz makes available to businesses and entrepreneurs increases in 2017. Companies continue requesting the use of the Beaz spaces for their presentations, press conferences, workshops, or networking sessions in 2017.

Activities in the Bizkaia Creativa space: 95

Attendees to Bizkaia Creativa events: 2194

Room use, meetings with or between external agents: 2136 people



## Bizkaia Mentoring Network

Beaz manages since 2016, a network that favours contact between business mentors and startups that are developing projects with high growth potential, with the objective of accelerating their development. The network is designed for companies up to six years old or up to 10 workers who have identified a specific project that facilitates the acceleration. In 2017, the network has had 48 mentors who have tried to contribute to the acceleration of new projects.

Registered mentors: 48
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Startups in mentoring processes: 16
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## Spreading of business projects

The communication resources of Beaz are diversified to spread news of its own activity, and that of the entrepreneurs and companies of Bizkaia. Video recording and social networks are especially promoted in 2017.

Web visits: 48 600
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Monthly newsletters: 11
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Videos recorded: 33
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Social networks: Bizkaia Empresa and Bizkaia Emprene
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Beaz publications: 2
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## Prestaekin

Beaz organises training sessions in critical areas of the development and scalability of innovative business initiatives, together with the Business Promotion Service of the Provincial Department of Economic and Territorial Department.

The aim of this initiative is to improve the support that the Provincial Council provides to people who have created a new company or developed an innovative project, favouring knowledge on topics such as business models, digital marketing or communication. The new edition, due to start in January 2018, has been designed in 2017.



### Training modules

- From the idea to reality
- Learn to understand financial information
- Brand image
- Lean entrepreneurship
- Digital marketing
- Looking for investors
- Communicate your project

# Incubator management

Beaz has its own network for incubation and acceleration of projects

## BIC Bizkaia

BIC Bizkaia is the incubator specialised in bio-micro-nano technologies, advanced manufacturing and clean technologies promoted by the Basque Government, Provincial Council of Bizkaia, and Bizkaia Technology Park, and managed by Beaz. 2017 has been its third year of activity, and apart from reaching an occupation of 90%, the acceleration service has been reinforced, adapting it to the profile of the located startups.





Incubated businesses: 23

Employment in incubated companies: 303 jobs (210 male and 93 female)

Billing of incubated companies: € 22 913 500

## Visits, conferences and fairs

- Conferences and/or visits to BIC Bizkaia: 32
- Attendees: 617
- On July 19-22, BIC Bizkaia takes part in the BIO International 2017 Convention, representing several companies of the incubator.



## Incubated companies

Aadvantage Lab SL

A3Z

Addimen Bizkaia SL

Aleovitro SL

Bioftalmik SL

Biofungitek SL

IMG Pharma Biotech SL

Ingran Engineering SL

Fastbase Solutions, SL

VI Ambiental (Antes Kimiker)

Lumiker Aplicaciones Tecn. SL

Novattia Desarrollos SL

Oceantec Energías Marinas SL

Osasen Sensores SL

RDT Ingenieros Bilbao SL

Saionaimer SL

Sendabio SL

Smart Monitoring Industrial

Applications SL

Stemtek Therapeutics SL

The Art of Discovery

Tubacex Innovación AIE

Tubacex Up-Stream Technologie

Vacunek SL



## KBi Digital

Third year of activity of KBi Digital, the advanced incubator for digital entrepreneurship projects, promoted by the Bilbao City Council and the Provincial Council of Bizkaia, and managed by Bilbao Ekintza and Beaz. In 2017, it focuses on developing growth and strengthening the market positioning of incubated companies.

Besides the personalised advice service provided by experts in digital entrepreneurship, Kbi Digital has a training programme and a revitalisation plan to attract new projects.

Occupation: 75%
Incubated companies: 15
Professionals: 3
Employment in incubated companies: 49
Billing in incubated companies: € 1 300 000
Training and communication events: 4
Participants: 47

## Conferences

- Networking KBiko enpresekin
- KBiko enpresa eta babesleen arteko bilera
- Open mentoring
- Fundraising prestakuntza eta inbertsiogileei aurkeztea

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### Incubated companies

Decoramus Network S.L.

Fundación Solidarters

Wiki opps

B&V Aplicaciones móviles SL

Naian Software SL

Wegowmusica, SL

Restuento SL

Weereel spread the talent SL

Tucho Consulting for change SL

Kasitoko

Worktel oficina móvil SL

Onura bat SL

Koalak studios koop. Elk.txikia

Venuesplace SL

KB innovation system SL

### Professionals

Markos Espina

Iñaki Arrieta

Florencio Carro



## Design Kabi

Design Kabi is an incubator for business projects in the definition phase, located in Beaz. In 2017, Design Kabi hosts the PlayStation Games Camp Bilbao Bizkaia, that aims to launch on to the market new startups in the video game sector.

Projects incubated throughout the year: 18

Video game studios that work in the PlayStation Games Camp: 2

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### Incubated projects

Clic&Play

Geisher

Plato

Hunters of Magic SL (White Spell)

Ninaut Engineering, S.L.

SouthCol Wallet

Vostok Electric

GrayBella



## Zitek

The Zitek initiative is promoted by the UPV/EHU (University of the Basque Country), the Provincial Council of Bizkaia and Beaz and aims to promote entrepreneurial culture and the creation of university companies in the Bizkaia Campus of the UPV/EHU. It has three nurseries –Leioa, Portugalete and Bilbao- and an entrepreneurial culture programme that includes the Abiatu Awards (VI edition in 2017), the Think Big competition or the Hasten Ikasten seminars. In 2017, Zitek, ground-breaking initiative, has reached its 18th year of activity.



incubated companies: 21
Entrepreneurial culture programme: 15 initiatives
Jobs in incubated companies: 57
Billing in incubated companies: € 2 793 000

### Incubated companies

Alex & Alex  
Arquinea  
Basquet, C.B.  
Edurobotic  
Green Proiekt, C.B.  
Gyk  
Ibine  
InCharge Ibérica, S.L.  
Insignia, S.L.  
Keynetic Technologies  
Meiquer ingeniería, S.L.  
Noismart  
Norlock, S.Coop.  
Sogestraf  
Uknatura  
Nemergent Solutions S.L.  
Swift Flats  
Tao Marketing & Web Design  
Mr Flash  
Karma Technologies  
Ekobideak

### Initiatives to promote entrepreneurial culture: 15

Hasten Ikasten mintegiak  
Ikasberri Zientzia eta Teknologia  
Ikasberri Arte Ederrak  
Ekonomia eta Enpresa Zientzien  
Fakultateko hitzaldiak  
IGETko enplegu jardunaldiak  
Enpresak Aurkezteko jardunaldia,  
ZTF  
DEMA ekintzailtza jardunaldiak  
Ekinduz Sarrikoren aurkezpena  
B-CUBES Sarrikoren aurkezpena  
Biomedikuntza eta Ekintzailtza  
Master Coaching  
Think Big sariak  
Xtart-Up Experience ikastaroa  
Zitek coffe jardunaldia (3)  
Etorkizulan  
Ekintzailtza Masterreko  
jardunaldia



## Deusto kabi

Nursery for technology based companies of the University of Deusto that supports the creation of university spin-offs, and has the advice and guidance of Beaz.

Incubated companies: 15

Employment in incubated companies: 55 jobs

Billing in incubated companies: € 1 250 789

## Initiatives to promote entrepreneurial culture

- Seminar of digital marketing for entrepreneurs
- Seminar of finances for entrepreneurs
- Entrepreneurship conference- XIII Employment and Entrepreneurship Forum, University of Deusto
- Entrepreneurship Global Week- Deusto Emprende

## Incubated companies

AIA S.L.  
Appkideak S.L.  
Artia Mobility  
Gain Motorcycles S.L.  
Easi technologies and consulting services, S.L.  
Edooca, S. C.P.  
Grunver S.L.  
Ikuspyme  
Labsland Experimentia S.L.  
Linked Knowledge, S.L.  
Outreach tool S.L.  
Nexmachina Solutions, S.L.  
Planed education S.L.  
Quality Sensors Network  
Social Media Technologies, S.L.  
Marco Topo S.L.  
SHM Endurance Ventures, S.L.



## Bic Bizkaia Ezkerraldea

BIC Bizkaia Ezkerraldea is an incubator of the Basque Government and the Provincial Council of Bizkaia to promote entrepreneurial projects to create job opportunities in Ezkerraldea, Meatzaldea, Erandio and Alonsotegi. Located in Barakaldo, in the Ilgner building, it has an area of 2500 m2 that houses over 50 offices.

Incubated companies: 23
Employment in incubated companies: 66
Billing in incubated companies: €1600 000

## Incubated companies

Argi-Tech, SL  
Allinfree, SLU  
Autosimpro, SL  
Däntak Centro Tecnológico Dental, SL  
Family Care Solutions, SLU  
Gembira Tech, SL  
Hashcode Engineering, SL  
Isetic, SL  
Industrial Data Mining, SL  
Indarweb XXI, SL  
Ingeniería y Técnicas Para Estructuras Metálicas, SL  
Keeptraining, SLU  
Macnalia, SL  
Osteophoenix SL  
Regenesis, SL  
Smart Mobility Products Alliance, Aie  
Sushi Trading XXI, SL  
Sharing Logistics, SL.  
Samylabs, SL  
Undersat Mobile Computing It, SL  
Techfriendly, SL  
Veedor Solutions SL  
Muon Tomography Systems, SL

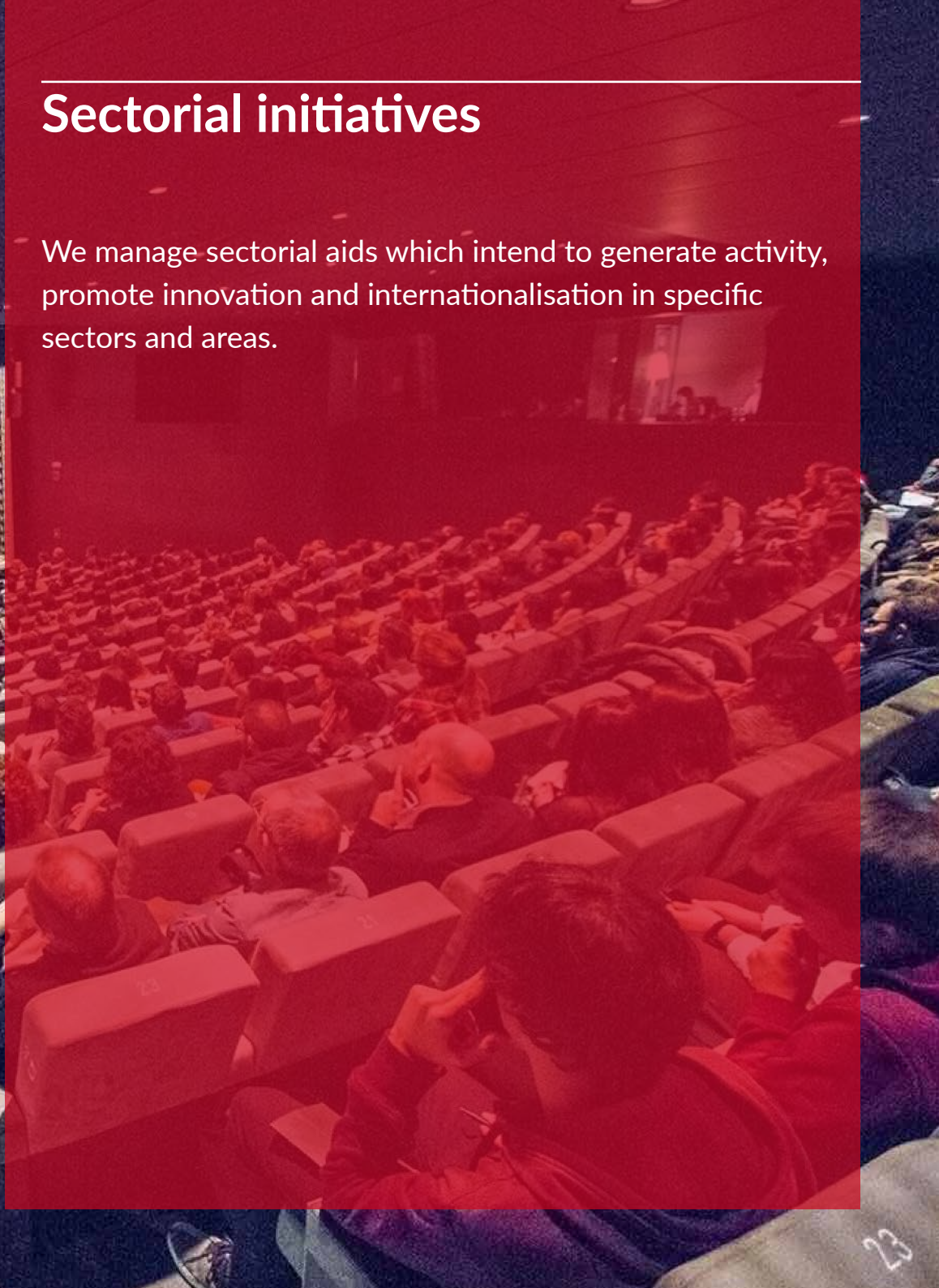






## Sectorial initiatives

We manage sectorial aids which intend to generate activity, promote innovation and internationalisation in specific sectors and areas.





## Bizkaia Creativa

One of the objectives of Beaz is the promotion of the creative sector. In this sense, it uses different tools, it manages the Bizkaia Creativa Programme, it is part of the BiDC General secretariat and supports local and international events.

### Bizkaia Creativa Programme

In 2017 Beaz participates for the sixth consecutive year, in the management of the Provincial Council's Bizkaia Creativa Programme, which aims to promote business projects in the fields of video games, audiovisual, fashion, product design and architecture.

Projects presented:	36
Approved projects:	24
Employment projected to 3 years:	102
Billing projected to 3 years:	€ 10 515 000
Subsidy amount:	€ 575 631



### BIDC

Beaz and Bilbao Ekintza manage the General Secretariat of BiDC, Bilbao Bizkaia Design Council, initiative set up by the City Council of Bilbao and the Provincial Council of Bizkaia with the aim of promoting the creative industries as a factor of economic development and international projection of Bilbao and Bizkaia.

BiDC is made up of a forum of 216 companies from different creative sectors and 30 relevant local bodies from the economic, cultural and academic fields. Throughout 2016, different collaboration projects and promotion initiatives have been shared in order to promote creative industries.

From November 16 to 23, BiDC has coordinated the third edition of the Bilbao Bizkaia D Week, festival that has gathered 43 local and



international events related to 10 creative sectors, promoted by different agents of Bizkaia. The Cities & Design and the Industries & Design conferences have also been organised during that week.

This year, we could highlight that all the events have taken place at Azkuna Zentroa, paying special attention to networking, interaction between different agents, and definition of new projects.

#### International events supported in 2017: 6

- Bilbao International Art&Fashion
- Bilbao Maker Faire
- Bilbao Bizkaia Web Fest
- Fun & Serious Game Festival
- Selected from Bilbao 2017
- AzPlay 2017

## Bilbao Bizkaia Film Commission

The City Council of Bilbao and the Provincial Council of Bizkaia sign in 2017 a collaboration agreement to develop and consolidate the Bilbao Bizkaia Film Commission (BBFC) as a public and free service to, support, manage and attract filming to the city and the territory. This initiative is within BIDC's scope, in the frame of the audiovisual sector.

In February 2017, BBFC became a fully-fledged member and active agent of the European Film Commission Network, a network that brings

together ninety-six commissions from 30 countries that share the objective of boosting the European film industry and culture.

182 audiovisual productions supported: 76 from Euskadi, 63 from The State, 43 international

117 productions audiovisual productions filmed: 56 from Euskadi, 37 from The State, 24 international.

## Crafts

In 2017 Beaz participates for the fourth time, in the management of the craft sector aid programme of the Provincial Council of Bizkaia which aims to revitalise and relaunch the sector in Bizkaia, supporting both, associations and craft firms.

Projects presented by craft companies: 73

Projects presented by crafts associations: 6

Approved projects: 72

Subsidy amount: € 272 578



## Social innovation

In 2017, Beaz has collaborated for the fifth time, in the Entrepreneurship and Social Innovation Programme, jointly promoted by the Departments of Economic and Territorial Development and the Social Action one, in order to promote the development and creation of new businesses or socially innovative organisations. The most represented areas are the socio-health services aimed at ageing, disability and sustainability.

Likewise, we have worked together on a work plan to support companies in the promotion, training and cooperation actions. Also worth mentioning is the creation of a new tool to measure the impact of this type of projects, in use from 2016.

Presented projects:	20
Approved projects:	10
Employment projected to 3 years:	115
Billing projected to 3 years:	€ 8 761 000
Subsidy amount:	€ 336 432





# Impact on the business fabric

BEAZ annually evaluates the results obtained by the new companies created with the support of the Innovative Business Creation programme of the Provincial Council of Bizkaia. In 2017 the 2012-2016 period has been evaluated.



## Startup results 2012- 2016

Number of companies created	182
Number of active companies	148
Survival rate	81.3%
Total billing	€ 145 098 052,70
Average billing	€ 980 392,25
Total employment	1038
Average employment	7,01
Total social capital	€ 21 502 343,28
Average social capital	€ 145 286,00
Total subsidy amount	€1 0 646 742

When it comes to creating companies, the most dynamic sectors are digital contents and internet, and creative industries, although they have the lowest survival rates. At the same time, they have a high job creation 39%  
The sectors of traditional industry (Manufacturing and assembly,

Transformation of metallic products, Industrial equipment) have a low rate of business creation, but greater stability (survival rate of 100%) and average employment and billing rates generally high in relation to the rest of sectors.

With regard to the sectors with the highest average social capital, it is especially worth mentioning Energy and Auxiliary equipment, as well as Biosciences and Health, Transformation of Metal products, and Industrial equipment.

# Active agent of the entrepreneurship and innovation ecosystem

## Joint actions Basque Government-SPRI

During 2017, we have collaborated in the following areas:

### Fields of collaboration Beaz-SPRI

SPRI entrepreneurship programmes (Ekintzaile, Luzaro-Ekintzaile and MiniConnect)

Management of Basque Government's Basque Fund

Basque Government Initiative to promote Intra-entrepreneurship

Management of the advanced incubator BIC Bizkaia

Management of the Business Centre of the Left Bank BIC Bizkaia Ezkerraldea

Bind 4.0. Welcoming and tutoring startups that have started a development project with the driving force companies that take part in the initiative.



## Joint actions Bilbao City Council-Bilbao Ekintza

During 2017, we have collaborated in the following initiatives:

### Collaboration framework Beaz-Bilbao Ekintza

Management of KBi Digital incubator

Shared management of BiDC general secretariat. Promotion of different activities of the creative sectors of Bizkaia.

Bilbao Bizkaia Film Commission



## Collaboration framework Provincial Council of Bizkaia-MassChallenge and Cambridge Innovation Center-CIC

In 2015, the Provincial Council of Bizkaia signed a collaboration agreement with MassChallenge, the biggest business accelerator of the world, with the aim of connecting entrepreneurs and startups of Bizkaia with markets, networks and investors of the global innovation ecosystem.

In the frame of this agreement, along 2017 Beaz has taken part in the organisation of the second local startup competition that allows access the acceleration services offered by MassChallenge at its headquarters in Boston, and to compete for the world semifinal.

Beaz promotes and coordinates the competition, in which 31 startups have taken part, and 12 of them have had a one week stay in the MassChallenge accelerator. Worth mentioning is the selection of Vostok Electric to continue their acceleration process for another four months at the Masschallenge headquarters in Israel.

In 2016, another agreement has also been signed with the CIC (Cambridge Innovation Center), also based in Massachusetts, which will enable the access to a 6 month stay for 24 startups from Biscay under the guidance of MassGlobal Partners. Beaz promotes and coordinates this programme, favouring the stay of 8 local startups from Bizkaia, at the CIC accelerator of Boston, in 2017.



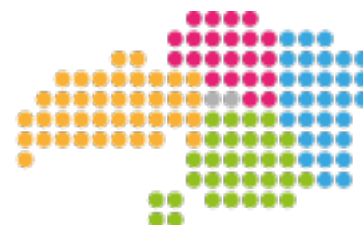
## Bizkaia Orekan: collaboration with zonal agents

The commitment of the Department of Economic and Territorial Development and Beaz is to achieve a balanced scope and impact of the economic promotion policies.

The collaboration with local economic development agents who work for the competitiveness of the business community is essential, and in the same way it launches the Bizkaia Orekan project in 2016. This initiative organises Bizkaia in 4 zones in which a technical team from Beaz and the Department of Economic and Territorial Development work in zonal groups, together with local agents, in challenges that intend to enhance the competitiveness of the companies of each zone. More than 50 people cooperating in the identification of challenges to be tackled jointly in the next 3 years.

Áreas of work: business competitiveness, business quality, zone specialisation
4 zones
12 regions
Over 30 local and regional organisations involved and more than 60 people taking part.
Over 80 business and follow-up zonal meetings
12 managerial meetings
1 general project meeting, with the participation of around 100 local agents
65 challenges identified in 2016
18 priority challenges for 2017
12 challenges started and developed this year
188 businesses taking part in initiatives proposed by challenge groups

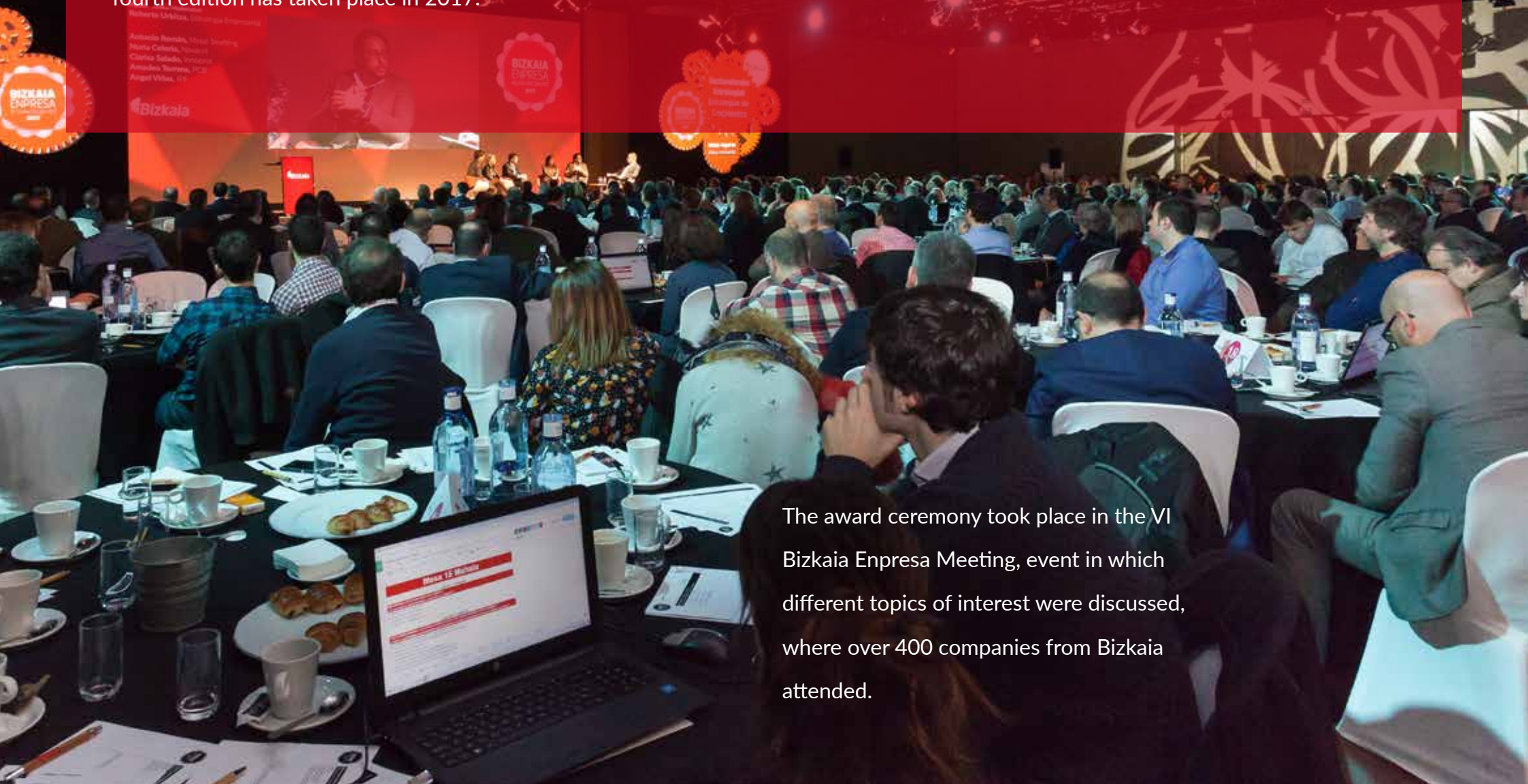
*Bizkaia orekan*





# Recognition of entrepreneurs and innovative businesses

ON Bizkaia Company Awards reward SMEs and entrepreneurs of Bizkaia for their contribution to the creation of economic activity and employment in our Territory. The winners are chosen from the business projects presented to five of the aid programmes of the Provincial Council of Bizkaia. The best startup and spin-off business development are also distinguished. The fourth edition has taken place in 2017.



The award ceremony took place in the VI Bizkaia Enpresa Meeting, event in which different topics of interest were discussed, where over 400 companies from Bizkaia attended.



Best Business Creation Project	Electrorecycler
Best Innovation Project	Egoín
Best internationalisation Project	Permar
Best Bizkaia Creativa Project	Cookplay
Best Social Innovation Project	Irrintzi
Recognition to the Trajectory of a Spin-off	Lointek
Recognition to the Trajectory of a Startup	Euskal Kirol Apustuak



# Operational performance

In 2017 Beaz has managed a total of 7 programmes of the Department of Economic and Territorial Development of the Provincial Council of Bizkaia. More than 450 companies have benefited from the different services it provides and 110 initiatives are incubated in its business incubator network. It is also worth mentioning that Beaz has links with over 1564 companies via aid programmes or services.

2017	
Operational budget (€M)	5
Average staff	43,5
Managed programmes	7
€M managed in programmes	16,3
Handled files	766
Monitored files	958





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